

Stephen J. Taranovich

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Objective To be the best Electrical Engineer I can be and to help and mentor younger and newer members to our profession

- Achievements**
- Member of Eta Kappa Nu Society
 - Audio Design Engineer for Empire Scientific, Garden City, NY from 1972 to 1980 (Member of Audio Engineering Society). Developed audio amplifiers and pre-amps for professional audio.
 - Analog Design Engineer and Technical Writer for General Microwave Corp, Amityville, NY from 1980 to 1988. Designed Microwave p-i-n diode driver circuits and Microwave Power Meters. Wrote various Technical manuals for military and commercial products and equipment in the electronics/microwave area
 - Completed Dale Carnegie Course in Hauppauge, NY enhancing people skills and presentation skills.
 - Texas Instruments/ Burr-Brown Sales and Field Applications Engineer in Long Island and Westchester County areas. Solved numerous customer design problems and taught in-house seminars at customers on Analog and Power-related design as well as Hotel seminars for analog and power from 1988 to 2000.
 - Member of IEEE since 1982
 - Developed and presented numerous seminars to both design engineers and college students. The seminars covered various topics including the proper utilization of Texas Instruments components from 1988 to 2008
 - Coordinated our worldwide sales and applications team to be customer driven and service our accounts properly with goal-oriented selling and customer-oriented service.
 - Ran \$100M business for TI by traveling to China, India, Europe and North America and coordinating a worldwide account team from 2000 to 2008
 - Met with my condominium HOA Board in 2004 regarding potential LIPA underground Electrical problems to condominiums at Blue Ridge. With HOA approval, personally delivered notices to all homeowners
 - Running Usher ministry at St. Sylvester Church Medford
 - Director of Lay Carmelites at St. Sylvester Church Medford

- Skills**
- Internet capabilities
 - Languages: Italian and Spanish
 - Extensive Electrical and Electronics knowledge/experience
 - Good listening skills
 - Took "Dale Carnegie Courses" for improved people skills
 - Proficient in Microsoft WORD, Excel and PowerPoint
 - Computer skills
 - Managerial skills running a \$100M worldwide account at TI

Present Work Global Account Executive/Applications Texas Instruments 1988-present

[Your Name]

[Street Address, City, ST ZIP Code] [Phone number] [E-mail address]

Education	MSEE	Polytechnic University	1989
		Brooklyn, NY	
	BEEE	New York University	1972
		Bronx, NY	

References References are available on request.

Your Name

Address, phone, fax, email