



# Designing & Deploying Wireless LAN Systems

**Interference-Free™ 4th Generation Wi-Fi**

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**www.extricom.com**

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# Extricom

## □ Vitals

- Principal offices in New York, London, Tel-Aviv, Tokyo
- Founded 2002
- Strategic Investors include Motorola & Belden
- Patented: 18 filed, 5 granted
- CTO is one of original members of IEEE 802.11 group
- Distribution - Worldwide through Distributors, Resellers, and OEMs

## □ Our Proposition

- Superior performance and dramatic simplicity
- Multi-use infrastructure – voice, data, location, video, guest services



# The Realities of 802.11

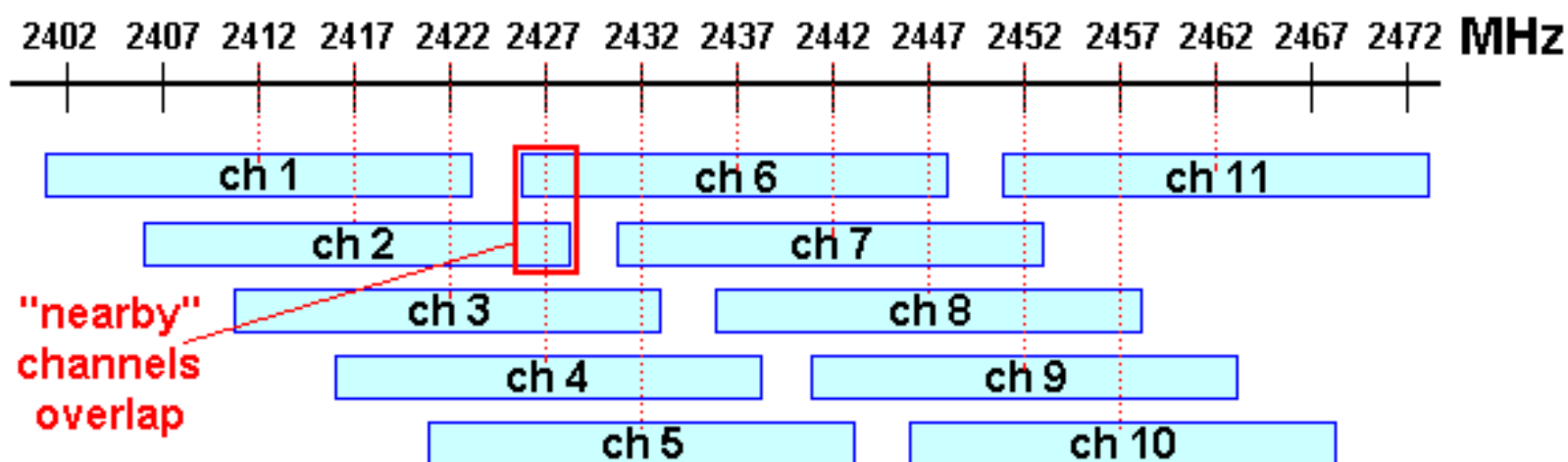
# The Realities of 802.11

- ❑ Frequency constrained
  - Only 3 non-overlapping channels available for 802.11b/g (2.4 GHz)
- ❑ Protocol designed for portability, not mobility
  - Handoff decision is up to the client, instead of the infrastructure
- ❑ Mixed mode (b/g) backward compatibility degrades capacity
- ❑ Voice and data contention degrades capacity and service quality
- ❑ WiFi networks are a challenge to install and maintain

**These traits are inconsequential in small deployments.  
But have major implications for mid-to-large enterprise systems.**

# Frequency constrained

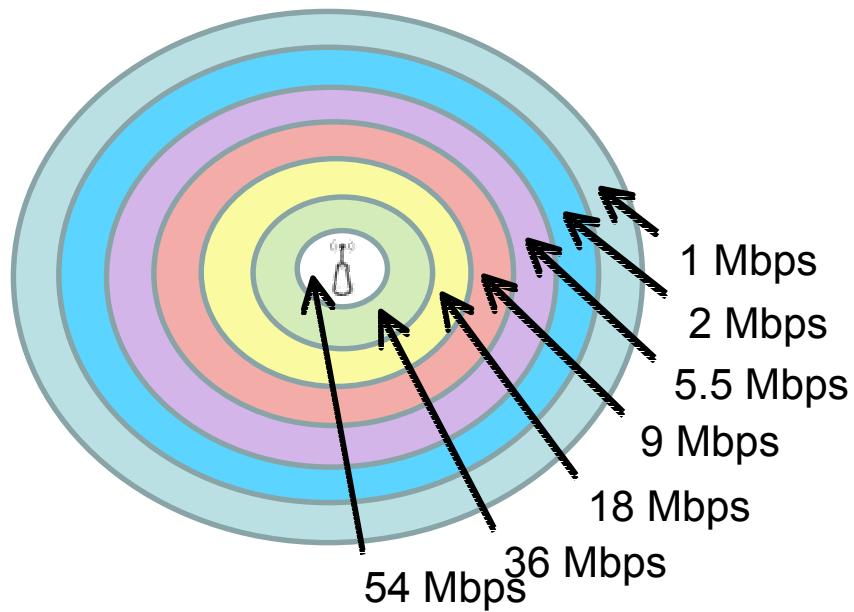
Only 3 non-overlapping channels available for 802.11b/g (2.4 GHz)



Regulatory Domain	Allowed Channels
US (FCC) / Canada (IC)	1 to 11 (2.412-2.462 GHz)
Europe, excluding France & Spain (ETSI)	1 to 13 (2.412-2.472 GHz)
France	10 to 13 (2.457-2.472 GHz)
Spain	10 to 11 (2.457-2.462 GHz)
Japan (MKK)	14 (2.484 GHz)

# Protocol designed for portability, not mobility

Handoff decision is up to the client, NOT the infrastructure

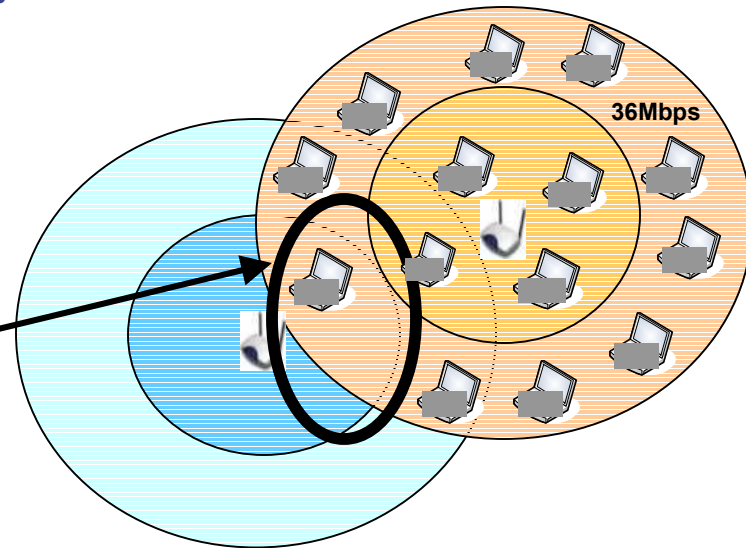


To achieve the maximum data rate, you have to be very close to the AP (around 30 feet)

Clients rate-adapt when moved further away from the AP

“Edge-Users” lower the throughput of the entire system

Client holds on to current AP, at lower data rate, even if another AP is available to serve it at higher data rate.  
**Result: Client Bunching**

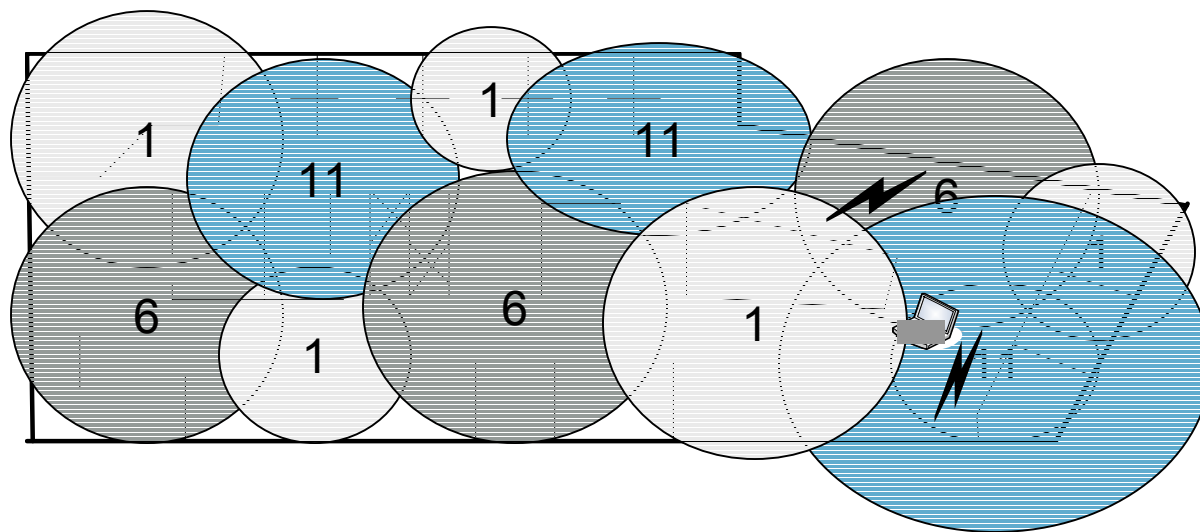


# Protocol designed for portability, not mobility

Handoff decision is up to the client, NOT the infrastructure

What is the effect in a traditional controller based system?

**Dropped sessions, Latency, Jitter**



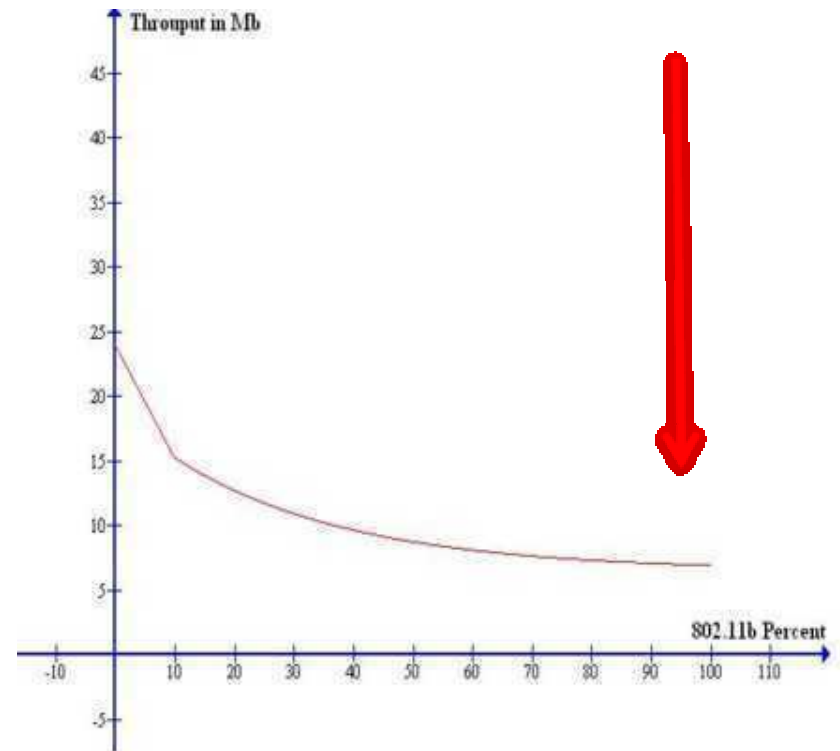
**Client Introduced to System**  
- AP Association

**Client Roaming**  
- Data Rate Adaptation

**Forced de-Association and**  
- re-Association to a new AP

# Mixed mode (b/g) backward compatibility degrades capacity

- 802.11g backwards compatible with 802.11b
- A single 802.11b user lowers the throughput of the entire system
- 802.11g in “mixed mode” is not much better than 802.11b
- 802.11n is likely to behave the same, when backward compatible to .11a and .11g



**Introducing 10% 802.11b users to a pure 802.11g system reduces throughput by 44%**

Based on:  
IEEE 802.11g Network Behavior in a Mixed Environment,  
by Jim Zyren, Tim Godfrey, and Menzo Wentink. Intersil Corporation, 2003



# Mixed mode (b/g) backward compatibility degrades capacity

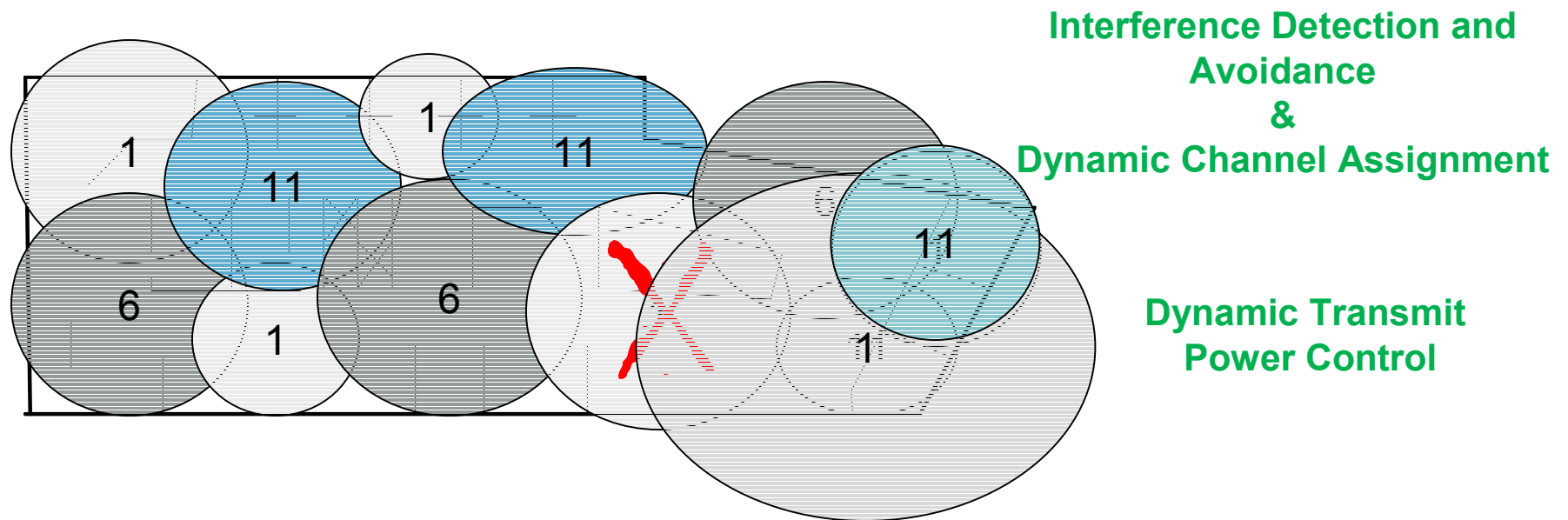
10	7.9	8.3	8.7	9.1	9.5	9.8	10.1	10.4	10.7	11.0	11.2
9	7.9	8.4	8.8	9.3	9.6	10.0	10.3	10.7	11.0	11.2	11.5
8	7.9	8.4	8.9	9.4	9.8	10.2	10.6	10.9	11.2	11.5	11.8
7	7.9	8.5	9.1	9.6	10.1	10.5	10.9	11.2	11.6	11.9	12.1
6	7.9	8.6	9.3	9.8	10.3	10.8	11.2	11.6	12.0	12.3	12.6
5	7.9	8.7	9.5	10.1	10.7	11.2	11.7	12.1	12.4	12.8	13.1
4	7.9	8.9	9.8	10.6	11.2	11.8	12.3	12.7	13.1	13.4	13.7
3	7.9	9.3	10.3	11.2	12.0	12.6	13.1	13.5	13.9	14.3	14.6
2	7.9	9.8	11.2	12.3	13.1	13.7	14.3	14.7	15.1	15.4	15.7
1	7.9	11.2	13.1	14.3	15.1	15.7	16.1	16.5	16.8	17.0	17.2
0	0.0	30.5	30.5	30.5	30.5	30.5	30.5	30.5	30.5	30.5	30.5
#802.11b Clients	0	1	2	3	4	5	6	7	8	9	10
Number of 802.11g Clients											

**Table 3.1-1 IEEE 802.11g Network Throughput  
Depends on Number and Type of Client Associated with AP**

IEEE 802.11g Network Behavior in a Mixed Environment, by Jim Zyren, Tim Godfrey, and Menzo Wentink. Intersil Corporation, 2003

# Mixed mode (b/g) backward compatibility degrades capacity

What is the effect in a traditional controller based system **if an AP malfunctions or is removed?**

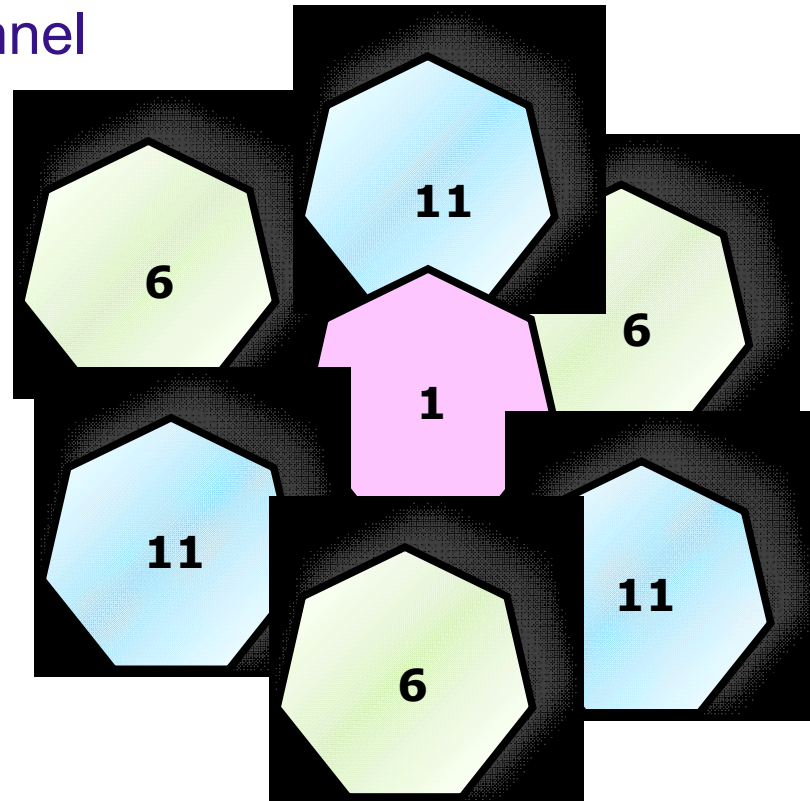


**Coverage Hole Detection and Corrected – But what about Throughput**

# Traditional Wi-Fi Cell Topology

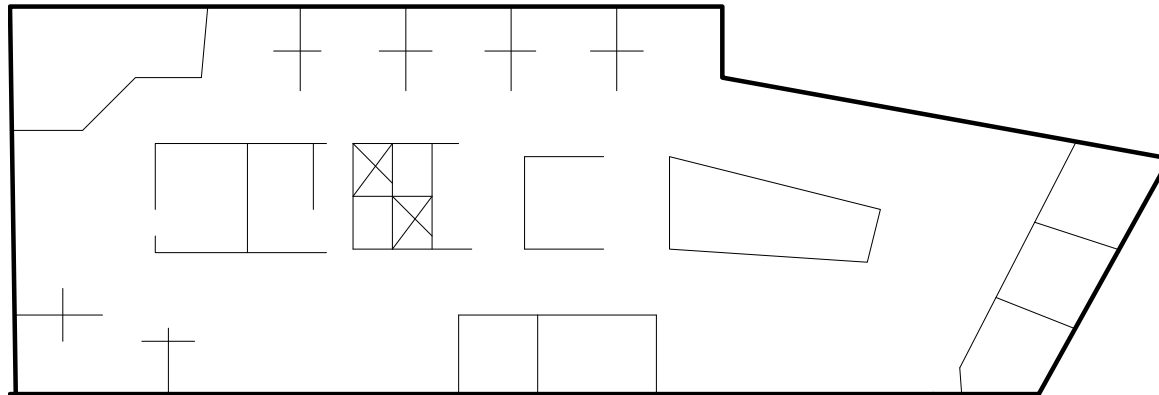
# The Traditional Cell-Planning WLAN Approach

- ❑ Each Access Point (AP) is assigned a channel
- ❑ APs distributed to minimize interference between any two APs operating on the same channel



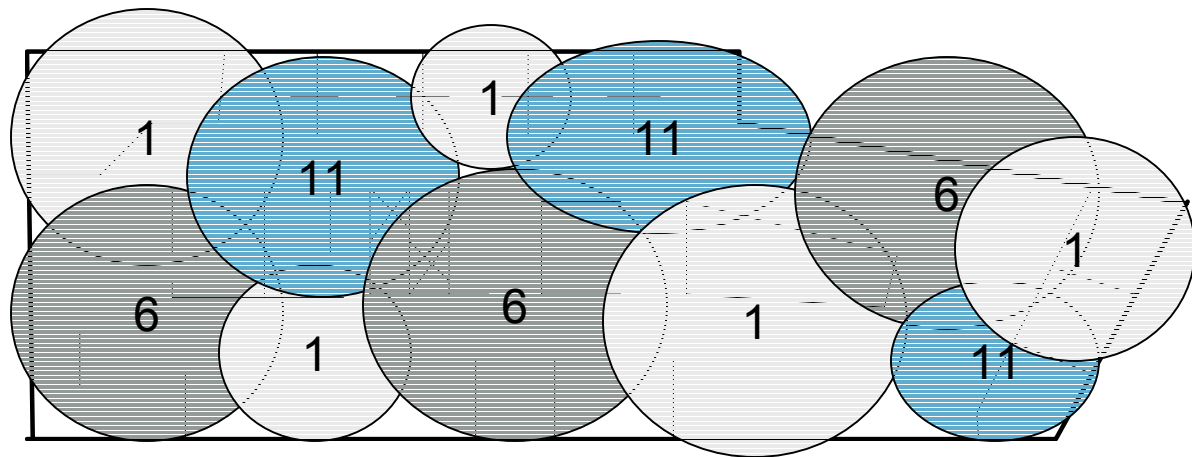
# Traditional Cell Based Installation

- ❑ Start with an office and/or warehouse
- ❑ Core Question: How do I provide complete coverage, providing the greatest bandwidth, with no co-channel interference?

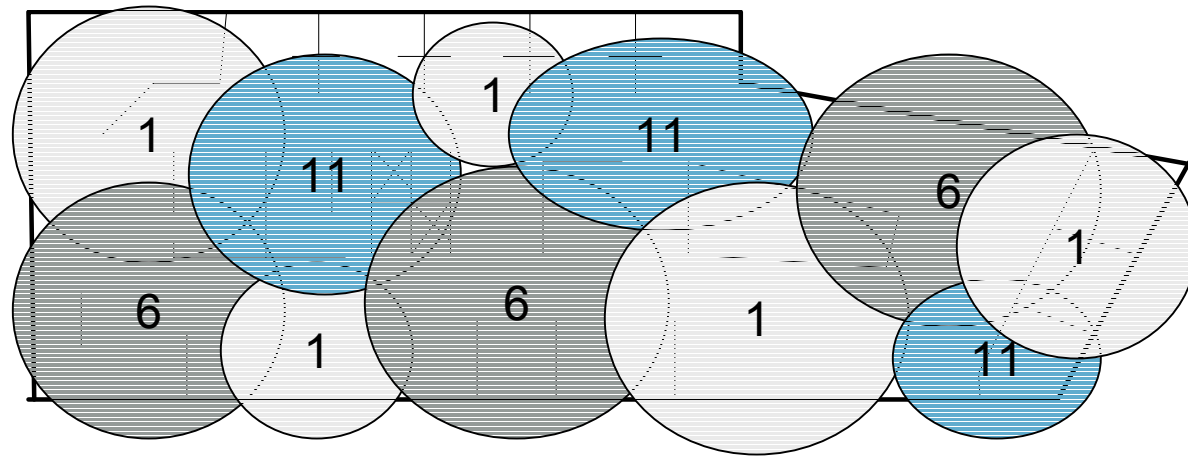
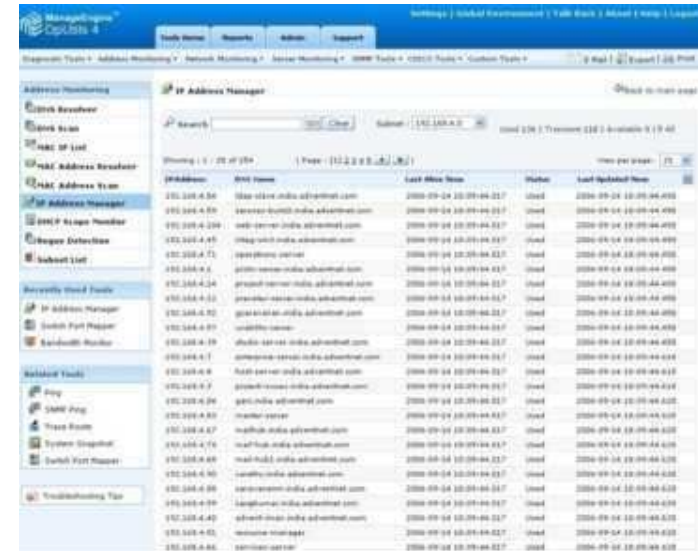


# Design – A Multi-Variable Problem

- ❑ Number and Location of APs – a function of desired data rate
- ❑ Channelization – 3 channels at 2.4GHz
- ❑ Co-Channel Interference – a function of channel reuse
- ❑ AP-to-AP Overlap Zones – impacts handoff and client distribution
- ❑ Collision Domain Sharing – impacts bandwidth / throughput
- ❑ Transmit Power
- ❑ Antenna Type

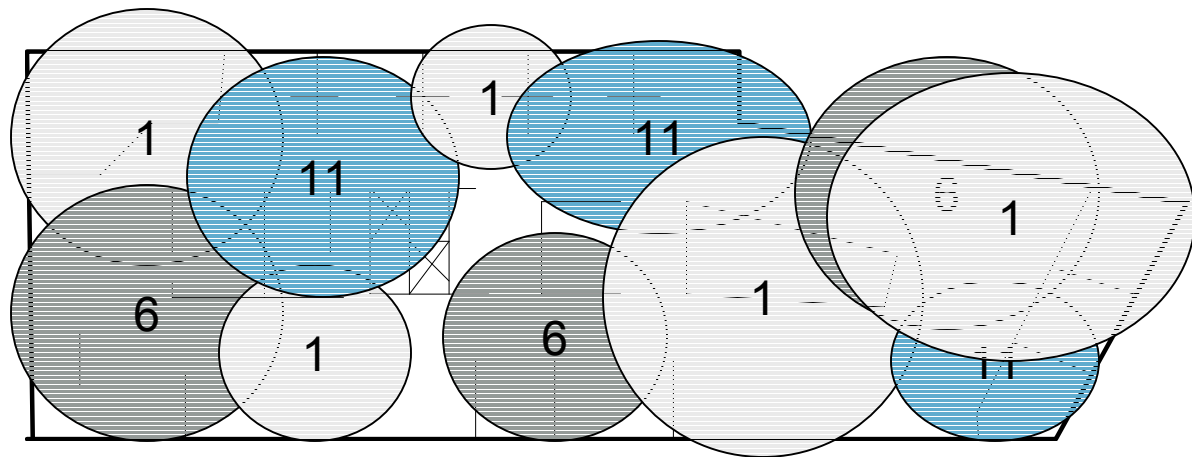


- ❑ Configure each AP and switch
- ❑ Create an IP map to assign IP address to each AP



# Validate

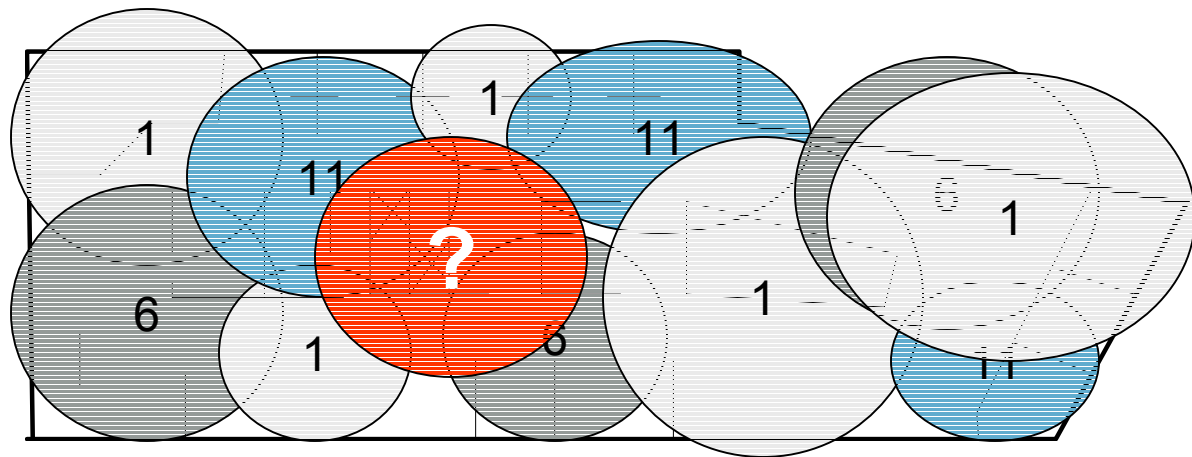
- ❑ For each AP, measure actual downlink data rate
- ❑ Identify overlap, assess handoff points
- ❑ Measure throughput per AP, and at the switch (aggregate)
  - is collision domain sharing occurring?





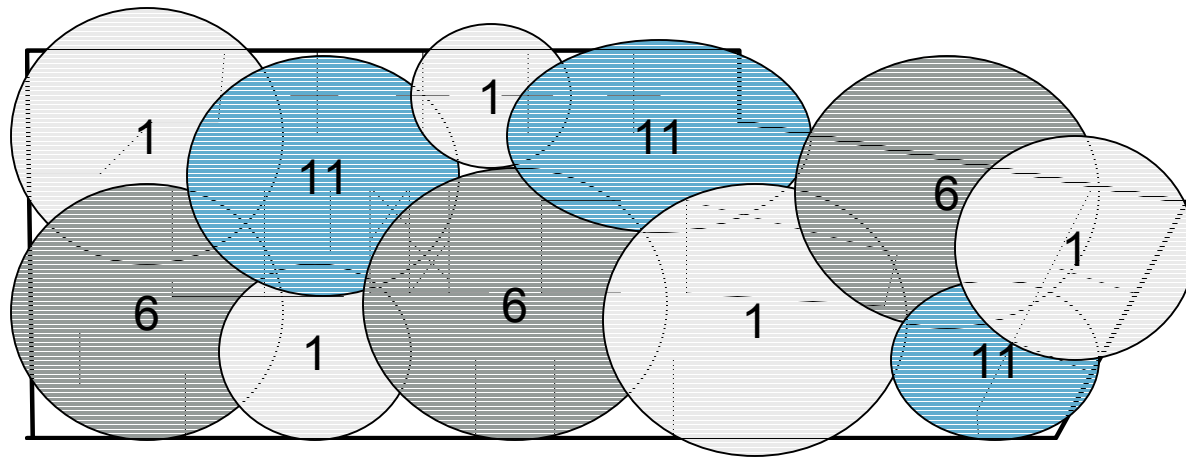
# Adjust

- ❑ Dead Spot – start over with channelization; may need to change data rate target
- ❑ Co-channel interference – re-channelize, adjust power



<b>Design</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Number and Location of APs</li><li><input type="checkbox"/> Channelization</li><li><input type="checkbox"/> Co-Channel Interference</li><li><input type="checkbox"/> Predict Overlap Zones</li><li><input type="checkbox"/> Predict Collision Domain Sharing</li><li><input type="checkbox"/> Transmit Power</li><li><input type="checkbox"/> Antenna Type</li></ul>
<b>Deploy</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Configure each AP and Switch</li><li><input type="checkbox"/> Create IP map to assign IP address to each AP</li></ul>
<b>Validate</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> For each AP, measure downlink data rate</li><li><input type="checkbox"/> Find overlap zones – measure handoff effectiveness</li><li><input type="checkbox"/> Identify collision domain sharing – aggregate throughput</li></ul>
<b>Adjust</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Re-channelize, re-model</li></ul>

# 802.11 Implemented in a Cell Topology



## COMPLEX

- **Need RF expertise**
- **Ongoing “tweaking”**
- Device configuration burden

## GIVE-AND-TAKE PERFORMANCE

- **Always Co-channel interference**
- **No guarantees on throughput**
- Coverage “black holes”
- Portability, not mobility
- **Unreliable wireless connections**
- Security conflicts with mobility

## INFLEXIBLE

**Everyone competes for the same wireless resource**

# **“Channel Blanket” Architecture and Capabilities**

# What if this “simple”, “Interference Free”, Single Access Point Design was made Scalable?

First: Let's separate the “wireless” from the LAN

And if we add more antennas... What do we gain?

## Benefit:

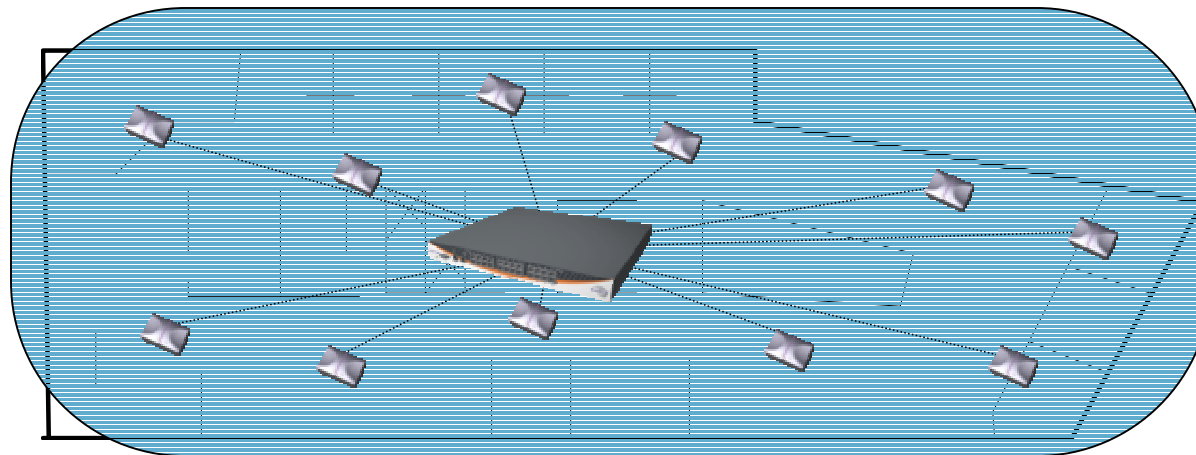
The Radios can be spaced for greater coverage area, allowing users more mobility while still connected to the same AP.

**Greater Coverage**  
**Greater Capacity**  
**Greater Mobility**

How many AP's are installed?

1

# Simple - Self Adapting Architecture



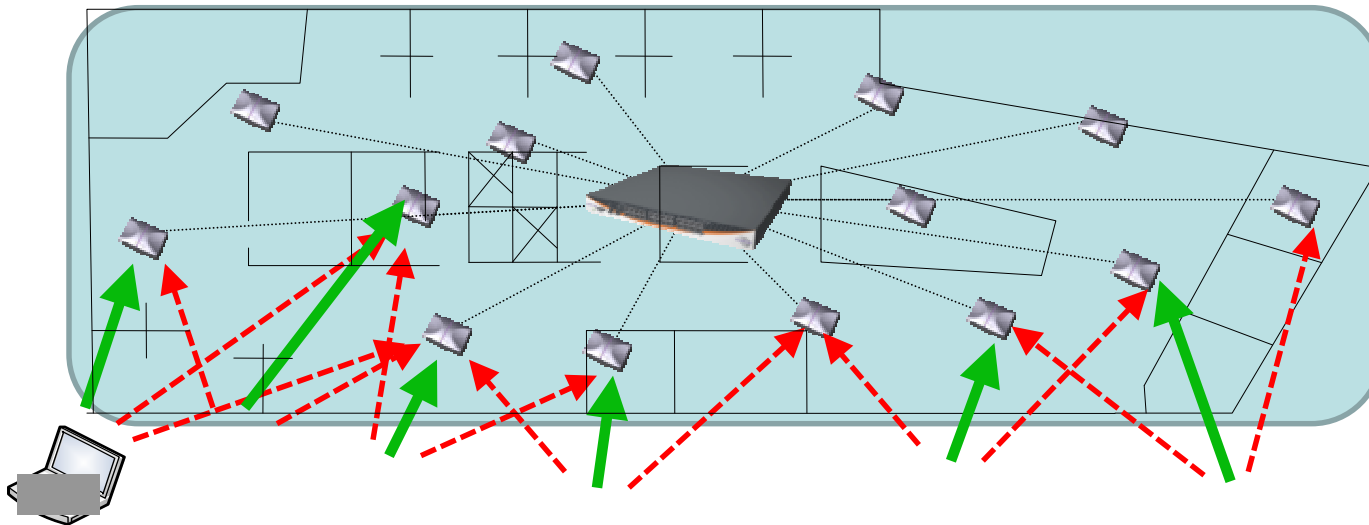
- ❑ The channel blanket is formed from the aggregate coverage of all the APs
- ❑ APs operate on the same channel(s) to create the channel blanket
- ❑ The Switch completely controls the APs, preventing co-channel interference
- ❑ The AP is only a radio/antenna; no software, no configuration; no IP address, no processing
- ❑ **The Client associates with the switch, not the AP; the APs are simply conduits between the client and the switch**

# The system offers guaranteed bandwidth – based on the self adapting architecture

**Extricom Efficiency - Interference-Free™**

All APs on same channel, at Full Power, with no Co-Channel Interference

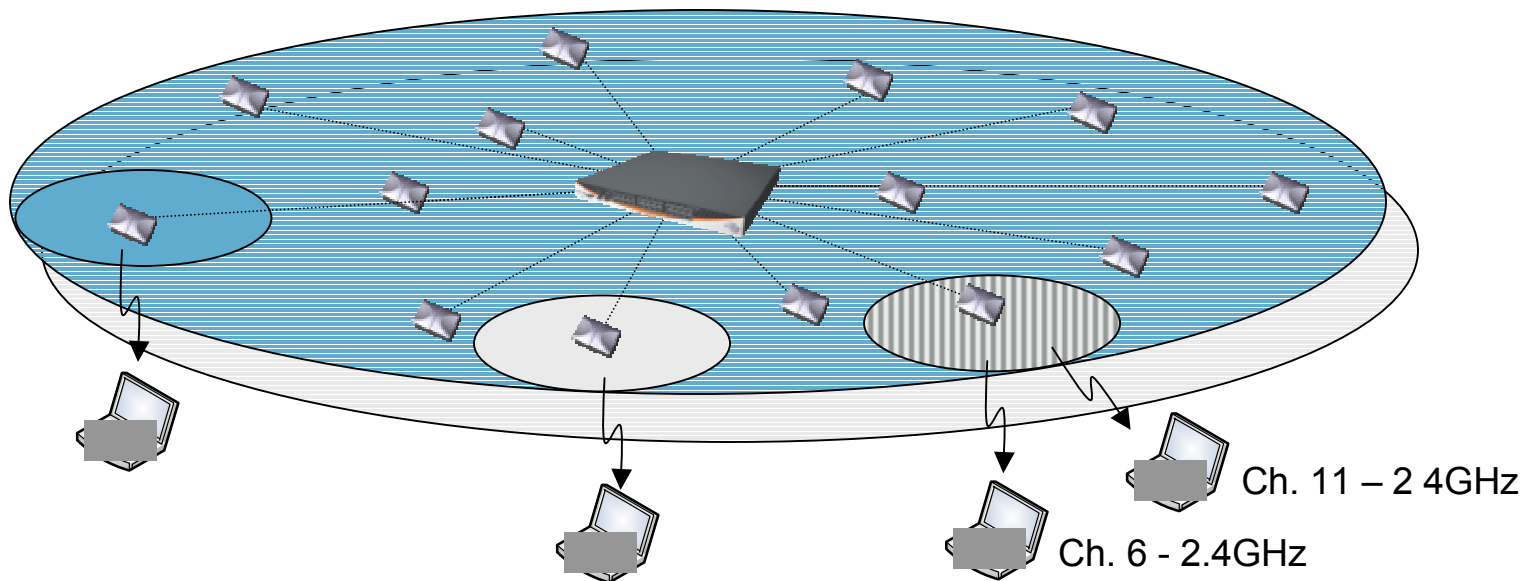
**Guaranteed Data Rate, Zero Latency, True Mobility, and Quality of service  
Regardless of the AP Density**



# Extricom offers Guaranteed QoS using Frequency based VLANs

## Feature - Multi-Layered System – Same Band Configuration

- ❑ Multi-Radio APs enable overlapping channel blankets on different channels, even same band, from the same set of APs
- ❑ Guarantee QoS and security by segmenting different traffic / device / user types over physical channel bandwidth





## Simple to install – Average AP placement based on Data Rate required in SLA

Band / Mode	Data Rate	Throughput <sup>(2)</sup>	Range <sup>(1)</sup>
2.4GHz, .11b	11 Mbps	6.5 Mbps	209'
2.4GHz, .11g	54 Mbps	30 Mbps	55'
5GHz, .11a	54 Mbps	30 Mbps	36'

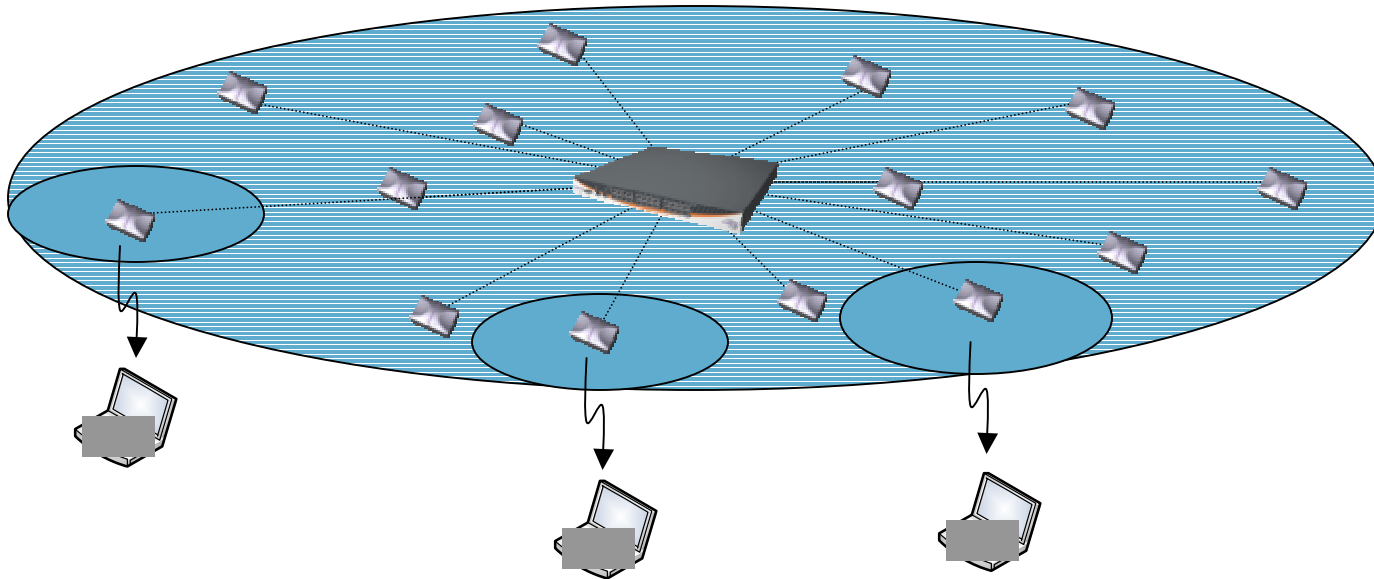
### Data Rate, Throughput, and Range Relationship

(1) Assumes propagation exponent 3.3, 6dB link margin

(2) Very high overhead (due to IFS, PLCP, and MAC)

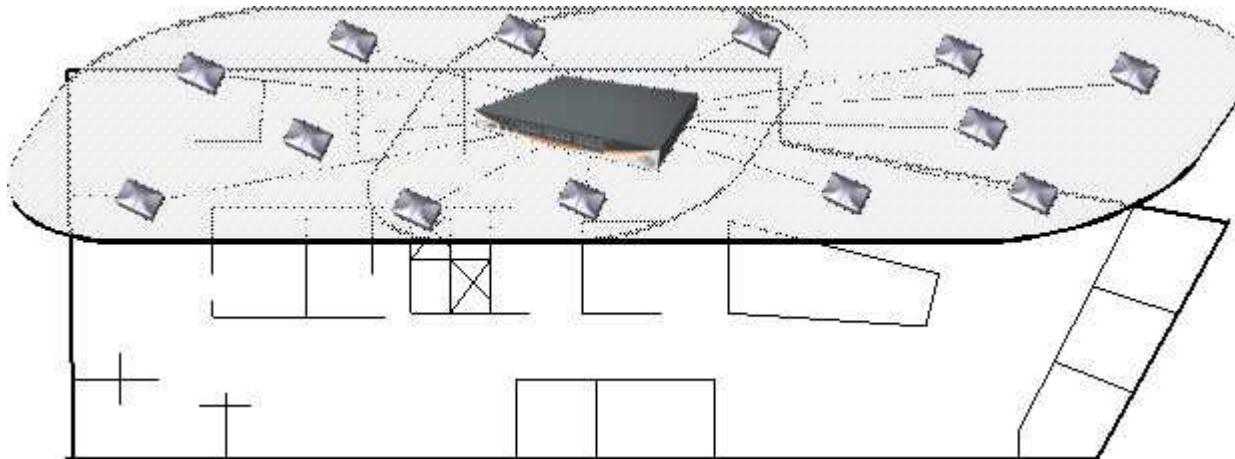
# TrueReuse CREATES MORE EFFECTIVE BANDWIDTH

Designed to increase the effective bandwidth by 3+ times



- ❑ Channel blanket dynamically “subdivided” into multiple collision domains, to create simultaneous multiple links without co-channel interference
- ❑ Switch uses real-time knowledge of link differentials between all clients and all APs to determine the re-use opportunity

# The Extricom Channel Blanket Approach

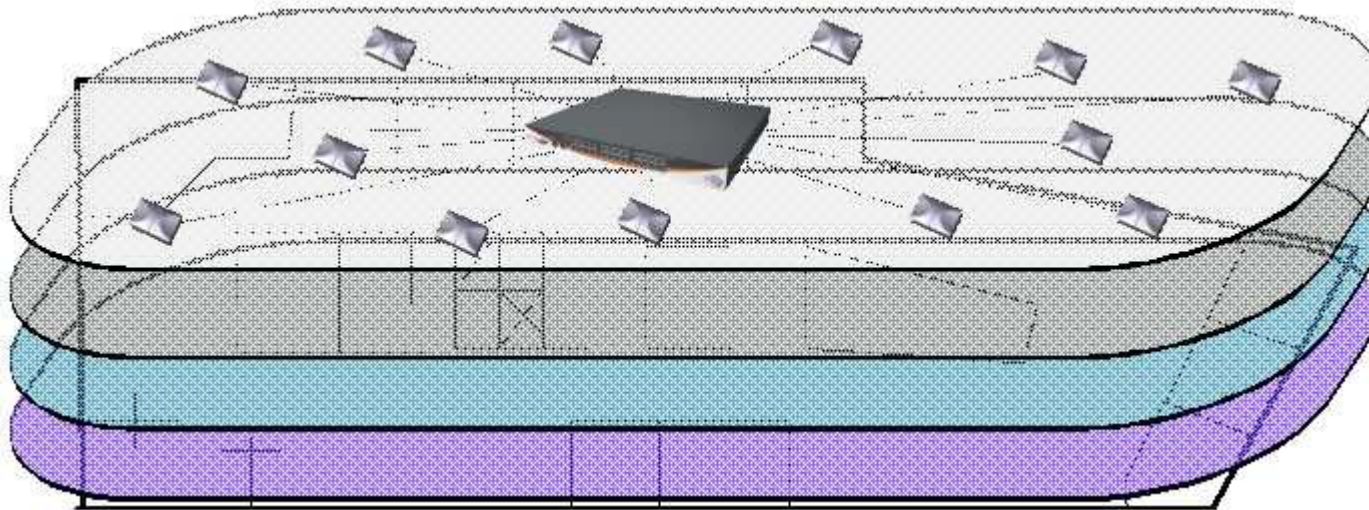


## The Channel Blanket

**Centralize 802.11 Logic,  
Distribute the Radio Only**

- Experience of a Single Cell, plus:
- Wide-Area Coverage
- Guaranteed Bandwidth
- Link Stability

# The Extricom Channel Blanket Approach



## The Channel Blanket

**Centralize 802.11 Logic,  
Distribute the Radio Only**

- Experience of a Single Cell, plus:
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## Multi-Layer WLAN

**Distributed two or four  
radios per AP. Radios  
operate in b, g or a mode**

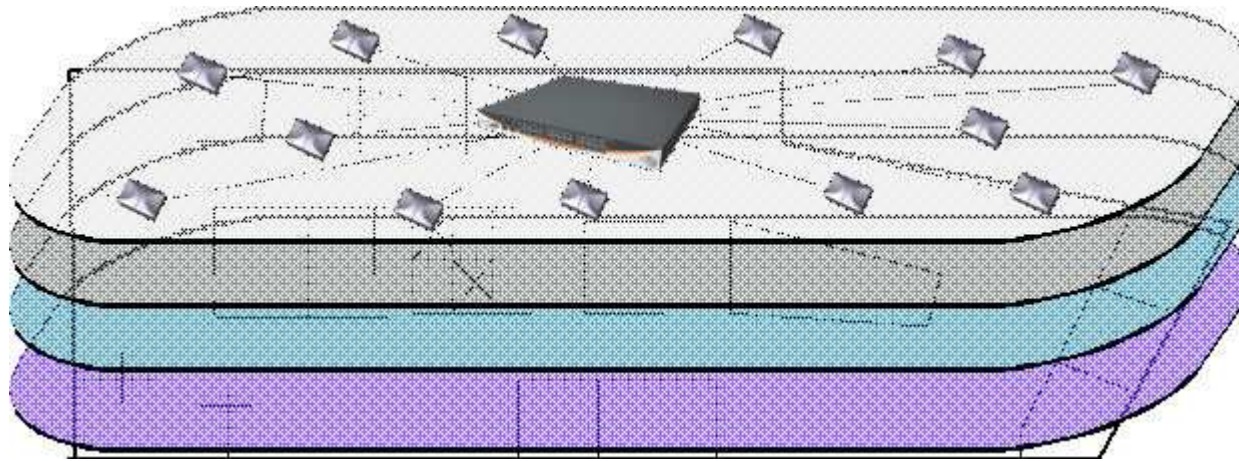
- Capacity
- Simplified QoS
- Dedicated Security Monitoring



**TrueReuse™  
Dynamic  
frequency reuse**

- Coverage with Capacity
- 3X BW per Channel
- Up to 10X Aggregate Bandwidth

# The Extricom Interference-Free™ Architecture



## SIMPLE

- No RF cell planning
- Plug-and-play install
- Zero-configuration AP

## CAPABLE

- No co-channel interference
- Guaranteed throughput
- Zero-handoff mobility
- Complete coverage
- TrueReuse™ - up to 10X Bandwidth
- Wire-like connection
- Secure while mobile, even WPA

## FLEXIBLE

- Multi-Layer WLAN
- Guarantee QoS by separating:
  - voice, data, video
  - 802.11b and .11g
  - private / public zones

<b>Design</b>  Simple to Design	<input type="checkbox"/> Number and Location of Aps Based on the desired data rate <input type="checkbox"/> <del>Channelization</del> <input type="checkbox"/> <del>Co-Channel Interference</del> <input type="checkbox"/> <del>Predict Overlap Zones</del> <input type="checkbox"/> <del>Predict Collision Domain Sharing</del> <input type="checkbox"/> <del>Transmit Power</del> <input type="checkbox"/> <del>Antenna Type</del>
<b>Deploy</b>  Simple to Deploy	<input type="checkbox"/> <del>Configure each AP and Switch</del> Configure Switch only <input type="checkbox"/> <del>Create IP map to assign IP address to each AP</del> One IP for switch
<b>Validate</b>  Simple to Validate	<input type="checkbox"/> <del>For each AP, measure downlink data rate</del> <input type="checkbox"/> <del>Find overlap zones – measure handoff effectiveness</del> <input type="checkbox"/> <del>Identify collision domain sharing – aggregate throughput</del> <input type="checkbox"/> Measure desired data rate for channel – <b>one pass</b>
<b>Adjust</b>  Simple to Adjust	<input type="checkbox"/> <del>Re-channelize, re-model</del> <input type="checkbox"/> Add and/or move one AP – no config, no re-planning

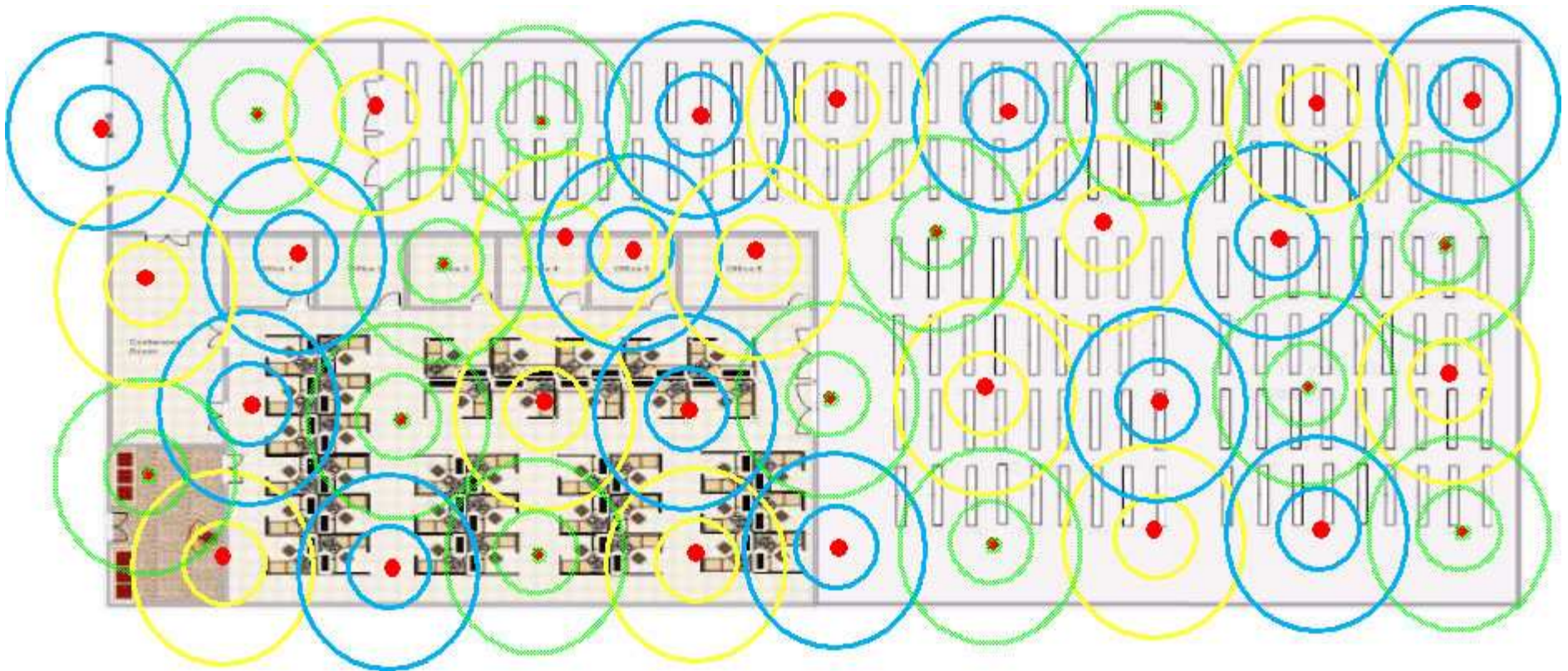


## Large Warehouse

### Design

#### Cell Based

- Fat APs
- Co-Channel Interference
- No QoS
- 'Best Effort' Throughput
- Roaming only through Proprietary Client

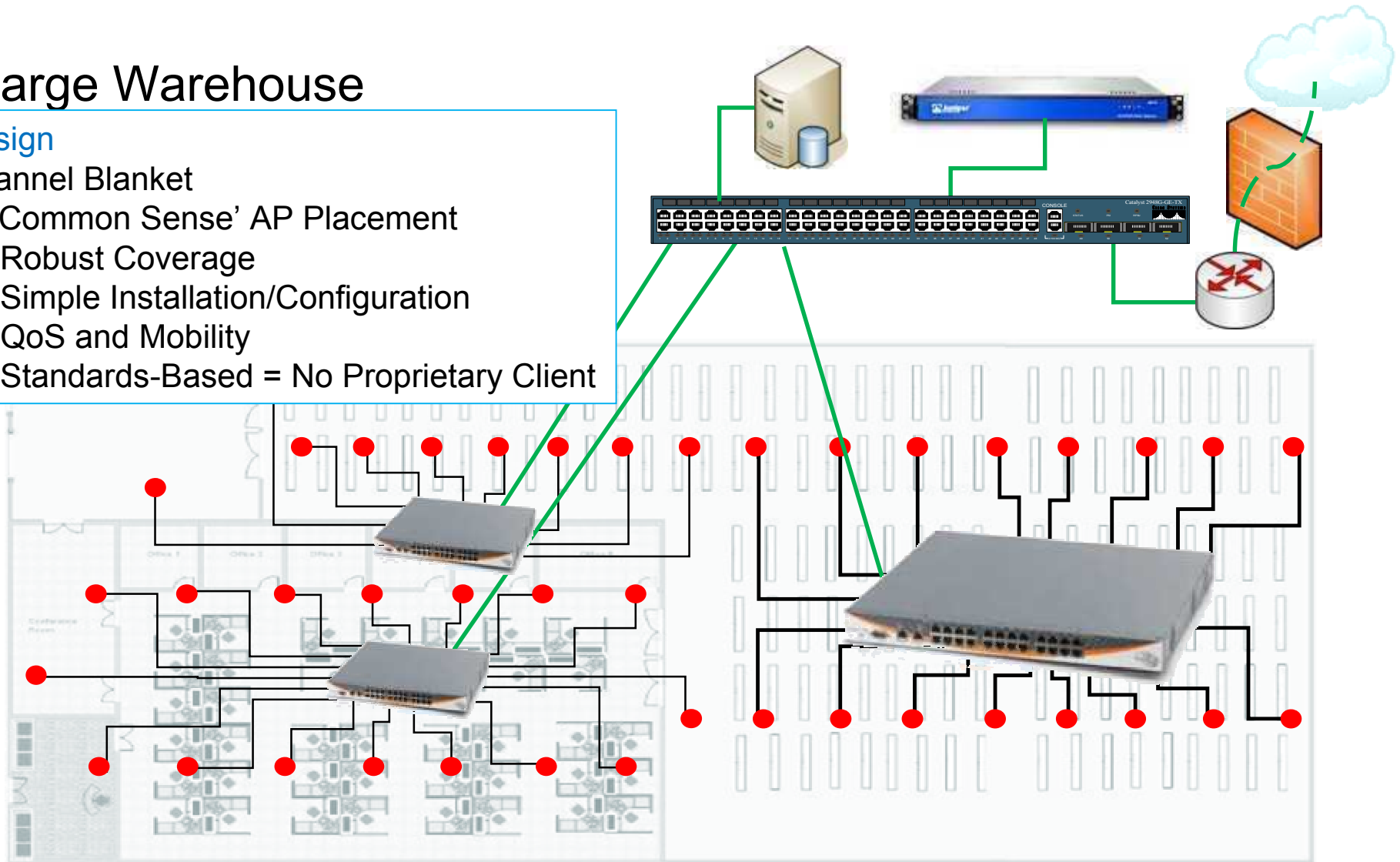


# Large Warehouse

## Design

### Channel Blanket

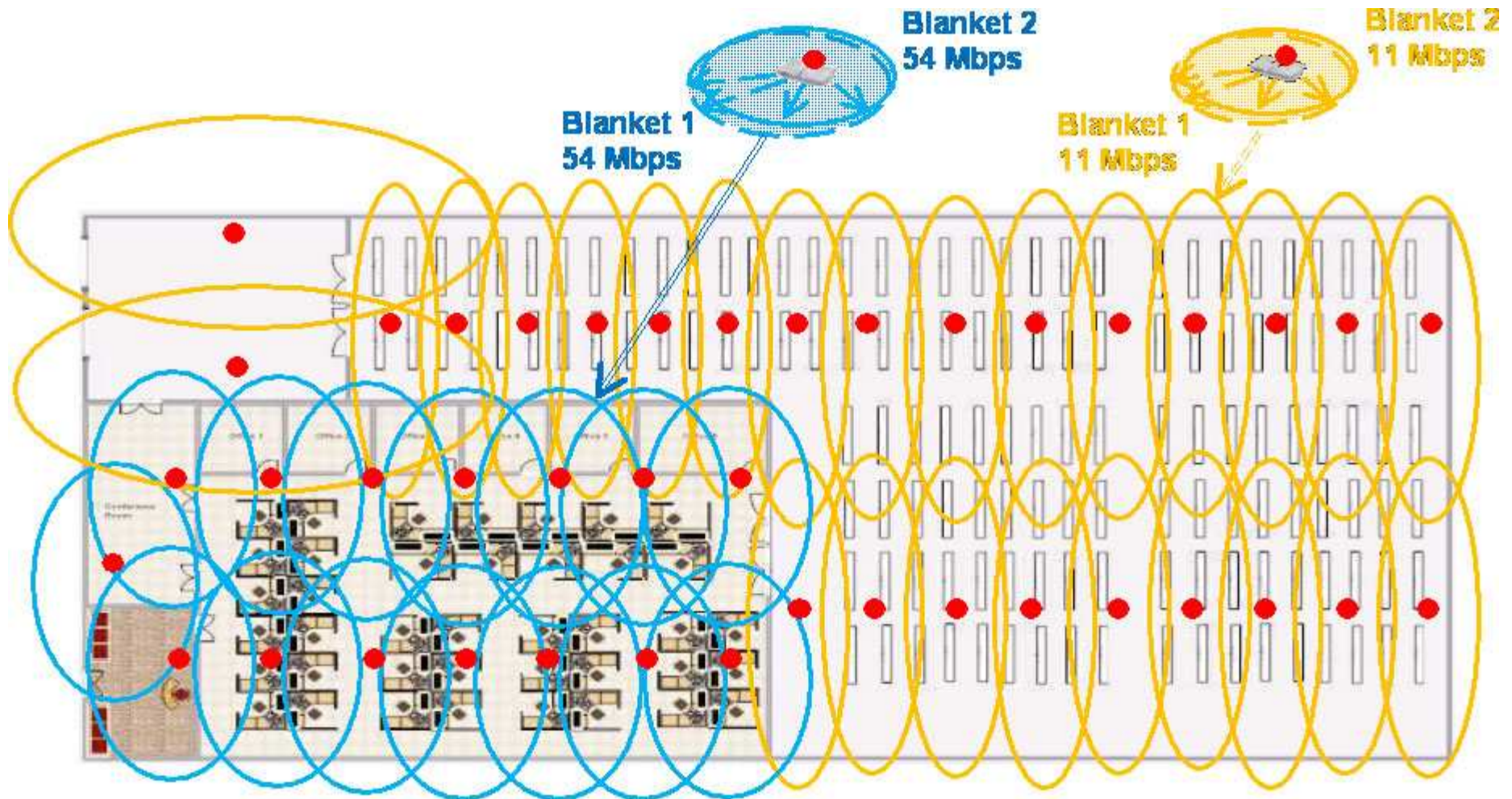
- 'Common Sense' AP Placement
- Robust Coverage
- Simple Installation/Configuration
- QoS and Mobility
- Standards-Based = No Proprietary Client





- 'Common Sense' AP Placement
- QoS and Mobility (G and B)

## Large Warehouse



## Some of the customers we are working with



# Summary - Extricom WLAN

- ❑ The market is entering a new era
  - Mobility, Multi-Application, Convergence drive a new level of hoped-for value, but reveal a new set of challenges never-before confronted
- ❑ A New Experience for Enterprise WLAN
  - Shift from “best efforts wireless” to Guaranteed Performance
  - Superior performance for all services
  - A “must-have” architecture for voice over Wi-Fi (VoWLAN)
  - **Radically reduced deployment and ownership costs**
- ❑ See a live demo of TrueReuse at:
  - <http://www.demo.com/demonstrators/demo2006/62982.php>