

## Turkana Basin and Sub-Saharan Africa

Least developed part of Kenya

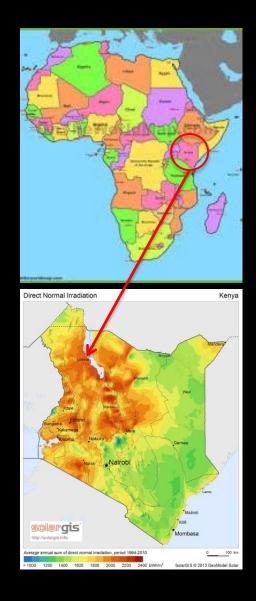
1 million people

2% of households electrified

10% access to clean water, sanitation

20% literate

Typical of rural Sub-Saharan Africa >500,000,000 people (X2 by 2100?)
Half living on less than \$1.25/day



### The Need

**Economic Development** 

Energy, water & information access are key

Energy: wood, charcoal, kerosene but plentiful sunlight, wind, geothermal resources

Water: biologically and chemically often unsafe

but available – lake & large aquifers

Connectivity: cell phones a gigantic success in Africa but limited coverage in rural areas



#### SOSAED

(Sustainable Off-grid Solutions for African Economic Development)

Our goal: Provide tools for economic development to homes, institutions and businesses in rural Kenya

#### Clean energy,\* clean water, information

- → Enhanced economic activity and
- → Enhanced access to education, health care, security, community and personal empowerment

\*Electric power generation, distribution, control, storage is the fundamental element in the toolbox

## Approach

#### 2 key elements:

Turkana Basin Institute

Base of operations, technology test bed

Self-sustaining model

Help people to create systems that provide what **they** need, and

The systems must be owned, operated maintained *locally* 

#### Turkana Basin Institute

# Built by Richard Leakey and Stony Brook University

Self-sustaining off-grid research center

Provides researchers the means to live and work long term in a hostile environment internet, water...)

Supports research in human origins, can serve as a technology test-bed

Economic development for neighbors
Engineering challenges for Stony Brook
students









Global Innovation Field School

## Self-Sustaining Model

Local Ownership (one model)

End-users participate in the design

Entrepreneur (local individual or group) sells equipment to end-users

End-users buy with financing (or lease-to-buy)

Project trains entrepreneurs, maintains equipment supply chain and warehousing to repair/replace/expand

Sustainability comes from community buy-in and commitment

## Phase 1: Proof of Concept

1 or 2 villages near TBI

Few hundred homes, < ~20 institutions & businesses

Early and ongoing discussions with owner, end-users

Feedback important:

Phase 1: Phase 2: Select Export to other Village communities Discuss Technical and Needs. **Business** ATP Model Design Customer Development Implementation. Installation. Financial Support, Training Planning Assessment

Iterate based on village input and assessment to work out system bugs

## Phase 2: Exporting the Concept

#### Big Market

## Technology (easy, *mostly but not all* off-the-shelf) Place-dependent

Energy source, water quality, cell/broadband service
Population density (e.g., stand-alone vs. grid based)
Technology should be as simple, inexpensive, robust
Remote diagnosis, control, metering
Scalable to residence, business, institution

## Phase 2: Exporting the Concept

#### Business model (hard, but issues are universal)

#### People-dependent

Local needs, culture, lifestyle

Ability & willingness to pay

Security

Financing

Ownership & accountability

## Thanks

Questions?